## Questionnaire for Japanese Green Tea

We would like to make Japanese green tea popular in the world. Please let us know the drinking situation at your residential area (country/ state/city).

Which country do you live?	Country:
Which area do you live? (if possible)	State/City:
$\underline{\mathbf{c}}$	ompany name*
	*for tea distributors only
	Name
$\underline{ ext{Address}}$	
This personal information is used only to give	e some gifts for respondents from World Green Te
Association and strictly managed.	
Please tick on the box for the applicable things.	(Multiple answers are allowed.)
1. How often people drink tea (black/green tea	a) in the all beverage like coke/coffee/juice?
$\square$ Seldom $\square$ 10% or less $\square$ 20% or less,	$\square$ About half, $\square$ More than twice $\square$ In most cases
$\Box$ Others (	)
2. What kind of tea do they drink mostly?	
$\square$ Black Tea ( $\square$ Leaf、 $\square$ Tea bag) $\square$ Oolong	g Tea【Semi-fermented Tea】(□Leaf、□Tea bag)
$\Box$ Green Tea ( $\Box$ Leaf, $\Box$ Tea bag) $\Box$ Flavor	r Tea $\Box$ Bottled tea based beverage
$\Box$ Herb Tea (Rooibos/Mate Tea etc.) $\Box$ Power	lery Tea
$\Box$ Others (	)
3. How often do you drink green(/black) tea in	your daily tea life?
$\square$ Seldom $\square$ 10% or less $\square$ 20% or less,	$\square$ About half, $\square$ More than twice $\square$ In most cases
$\Box$ Others (	)
4. What is the popular tea, currently?	
$\square$ Black Tea $\square$ Japanese Green Tea $\square$ Ch	ninese Tea □ Oolong Tea □ Flavor Tea
$\square$ Bottled tea based beverage $\square$ Herb Tea	(Rooibos/Mate Tea etc.) $\square$ Powdery Tea
$\Box$ Others (	)
• Please tell us the reason why the above	e tea is popular.
Reason:	

## "Questionnaire about Japanese Green Tea from here"

1. Do you find Japanese Green Tea at shops in your area?	
$\square \mathrm{Yes}  \square \mathrm{No}$	
2. Do you find Japanese style green tea which is probably not made in Japan?	
$\square \mathrm{Yes}  \square \mathrm{No}$	
• (If you chose "Yes")Which country of origin is it?	
Kind of tea & Country of origin:	
3. Please let us know what kind of generation, where and in which situation do they drink	Japanese
Green tea?	
• Generation	
$\Box$ Twenties $\Box$ Thirties $\Box$ Forties $\Box$ Fifties $\Box$ Sixties	
• Place	
$\square$ Restaurant $\square$ Office $\square$ Home $\square$ Café $\square$ Japanese restaurant	
$\Box$ Others (	)
• Situation	
$\square$ Meal time $\square$ Eat out $\square$ Break time $\square$ Work time	
$\Box$ Others (	)
4. In the case people drink Japanese green tea at home, how do they brew or drink it?	
(Please tick on the box for which apply the most)	
$\Box$ Japanese Tea pot(Kyusu) $\Box$ Tea pot $\Box$ Tea strainer $\Box$ Tea bag $\Box$ Powdery Tea	
$\Box$ Others (	)
5. When you drink Japanese green tea at a café or a restaurant, how do they serve it?	
$\Box$ Japanese Tea pot $\Box$ Tea pot $\Box$ Tea strainer $\Box$ Tea bag	
$\square$ Powdery Tea mixed with hot/cold water $\square$ Device like espresso machine	
$\Box$ Others (	)
6. Where do you buy Japanese green tea?	
□Supermarket □Shopping mall □Shop specialized for tea □Asian grocery sho	p □Cafe
$\square  ext{Web shop}$	
$\Box$ Others (	)
7. Do you recognize the difference of "Made in Japan" and "Made in non-Japanese countr	ies" when
you buy Japanese green tea?	
$\square \mathrm{Yes}  \square \mathrm{No}$	
• How do you recognize it?	

	Point(Quality/Label etc)	)
8.	What kind of tea do you find at a shop and how much is the cost?	
	$\square$ Sencha (\$ ) $\square$ Gyokuro (\$ ) $\square$ Matcha (\$ )	
	□Powdery green tea(\$ ) □Tea bag(\$ )	
	□Hoji-cha(Roasted green tea) (\$	
	□Genmai-cha(Green tea with brown rice) (\$	
	$\Box$ Others (	)
9.	What kind of Japanese green tea is popular?	
	$\square$ Sencha $\square$ Gyokuro $\square$ Matcha $\square$ Powdery green tea $\square$ Tea bag	
	□Hoji-cha (Roasted green tea) □Genmai-cha(Green tea with brown rice)	
	$\Box$ Others (	)
•	Please tell us the reason why it is popular.	
	Reason:	_
10.	What is the reputation of Japanese green tea?	
	$\square$ Excellent $\square$ Good $\square$ Average $\square$ Slightly bad $\square$ Bad	
•	Please tell us the reason of the above reputation.	
	Reason:	_
•	How do the local people think about Japanese green tea?	
	$\square$ Expensive $\square$ Match for Japanese food $\square$ Bitter $\square$ Nice $\square$ Grassy-smelling	
	$\Box$ Others (	)
•	What kind of things do the people expect for Japanese green tea?	
	$\square$ Flavor $\square$ Safety $\square$ Healthy benefit $\square$ Convenience $\square$ Cultural thing	
	$\Box$ Others (	)
11.	Why do the people choose Japanese green tea to drink?	
	$\Box$ Taste $\Box$ Healthy $\Box$ Relaxing $\Box$ Safety $\Box$ Hydration	
	$\Box$ Others (	)
12.	Do you think the Japanese green tea which is on sale at your residential area has a problem	m?
	If so, what is it?	
	Problem:	_
13.	What do you think about the demand of Japanese green tea in the future at your residential	al
	area?	
	$\Box$ Increase $\Box$ Slightly increase $\Box$ Stay the same $\Box$ Slightly decrease $\Box$ Decrease	
	Reason:	

1.	Please tell us the idea to promote Japanese green tea at your residential area.	
5.	What kind of powdery green tea is on sale at your residential area?	
	$\square$ Matcha $\square$ Powdery tea with Matcha $\square$ Powdery tea with Match & sweetener	
	$\square$ Powdery green tea without Matcha (Ingredients:	)
	$\square$ Others (Ingredients:	)
6.	Do you find the label which shows details of raw materials and producing areas on the	e powd
	green tea package?	
	$\square$ Yes (Country of origin: ) $\square$ No	
7.	How people drink powdery green tea?	
	$\square$ Wisk it with Chasen $\square$ Dissolve it with hot/cold water in a cup	
	□Dissolve it with milk/soy milk	
	$\square$ Others (	)
8.	What is the average sales price for powdery green tea per 100g?	
	$\Box$ Less than \$3 $\Box$ Around \$5 $\Box$ \$5~10 $\Box$ \$10~20 $\Box$ \$20~30 $\Box$ More than \$30	
9.	Please tell us about the products' name and sales prices if you see products include gr	een tea
	Product Name & Price:	
0.	Regarding low caffeine tea,	
•	Do you think it would be popular?	
	□Yes □No □No idea	
•	Please let us know about your idea for the proper sales price for it?	
	A <u>round</u> \$ /100g	

21. Please let us know the following information for premium Japanese tea including powdered green tea which retail price is more than \$30-50/100g
(1) Customer (Age group, Gender, Occupation, Feature etc.)
(2) Point of sell / Sales method
(3) How to take
(4) The possibility of market expansion for premium Japanese tea
$\square$ will Increase $\square$ will slow down $\square$ will decrease $\square$ No idea
(5) Expected future market / sell method

(Questionnaire only for Tea distributors)

Thank you very much for your cooperation.